

Job Title: Senior Manager for Program Excellence

Job Summary: Implements change through program and project delivery for sorghum farmers. Critical team member with staff and board. Creatively measures program value. Monitors outcomes to help improve profitability of sorghum in Kansas. Makes us better.

“Kansas Sorghum” is the cooperative agreement and strategic direction of the Kansas Grain Sorghum Commission and Kansas Grain Sorghum Producers Association. www.ksgrainsorghum.org

Required Qualifications:

* College degree
* Demonstrated excellence in agriculture organizations or related industries
* Maturity and self-starter, results focused
* Supreme communication skills

Preferred Qualifications:

* Grant-writing experience
* Lobbying experience
* Experience in for-profit sector

Key Duties and Responsibilities:

* Develop intern program
* Contribute to annual budget and RFP process
* Seeks added revenue opportunities through fundraising and grant-seeking
* Determines and manages trade show and educational programing implementation
* Partner with other agricultural groups and organizations as needed
* Contribute to social media presence
* Respond to requests for information
* Identify market gaps and opportunities
* Support Sorghum Checkoff and U.S. Grains Council with in-bound and out-bound trade teams
* Create customized educational content and modules as needed
* Cooperate with other sorghum organizations and staff in projects that deliver value to our producers
* Support lobbying activities at direction of executive director
* Help recruit leadership candidates, members and prospective corporate partners

Anticipated\* breakdown of responsibilities:

30% special projects

25% communications, education and information

20% market development and promotion

10% governmental relations

10% member services

5% intern program and other duties as assigned

Salary commensurate with experience.

This could be a contract or full-time position.

Location: Kansas-based remote office.

Travel: up to 35%

***Send Letter of Interest, Resume, and List of Three References by March 25 to:***

***Kansas Sorghum  
Box 618  
Colwich, KS 67030***

***Or***

***Email to*** [***jesse@ksgrainsorghum.org***](mailto:jesse@ksgrainsorghum.org)

EOE